

# **Events and advertising buyers guide**



jfinder@d-e-j.com **\*** +44 7709 352 051

amiah@d-e-j.com **\*** +44 208 150 5295



IT services and industry domain expertise by the month

# **DIGITAL ENERGY JOURNAL - DIGITAL TECHNOLOGY IN UPSTREAM OIL AND GAS**

Digital Energy Journal is an events and publishing company dedicated to helping people get more out of digital technology in the upstream oil and gas industry.

We cover digital technology for:

- Subsurface (data and reservoir models);
- Drilling (automation, data communications, well integrity management)
- Production (gathering, managing and working with production data);
- Facilities management (including maintenance management, corrosion, inspection, document management, safety);
- Supply chain management (optimising and better managing),
- and IT infrastructure (satellite communications, networking, databases)

We run events in London, Aberdeen, Stavanger and Kuala Lumpur.

Our events are free to attend, are usually just a half day, and enable our audiences to learn about new technology without feeling like they are in a sales environment.

We publish:

Digital Energy Journal, a newsletter and bimonthly magazine about digital technology in oil and gas.



# **OUR EVENT FORMAT**



Our event format is designed to maximise benefit, convenience and time efficiency to oil and gas executives, and maximum opportunity for sharing new technology products and ideas, without creating a direct sales environment, which both buyers and sellers would prefer to avoid (until the buyer is actually ready to purchase).

## Features include:

- Events are just half a day, finishing at lunchtime or just after, which we believe is an optimum length for a business conference - worth making an effort to attend, not too long, with plenty of opportunity to set up private meetings before and afterwards.
- Sponsors, exhibitors and paying speakers are acknowledged on the event's homepage (permanently available on findingpetroleum.com); in our event promotion e-mails (sent to previous delegates of similar events); in delegates' 1 week and 1 day warning e-mails; in the printed program; on the holding slide (displayed on the projector between talks).
- Events are free to attend and held in oil industry cities so no need to request budget approval for delegate fee, perhaps no need to travel, perhaps no need to tell your colleagues you are attending at all - no penalty for last minute attendance cancellation.
- We use prestigious convenient venues, including the Geological Society on London's Piccadily, the Aberdeen Hilton Treetops and Marriott hotel, the Petroleum Museum in Stavanger and the Kuala Lumpur Convention Centre.
- Optimum attendee size our events attract between 50 and 120 delegates, which means they are large enough to provide valuable networking opportunity, but not so large they lose the intimacy or make you feel uncomfortable starting a conversation with someone you don't know.

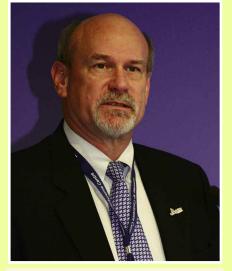
- Our events are financed by contributions or sponsorships from speakers. We believe that this approach can provide better return on marketing investment than many other marketing approaches you might consider.
- Events are recorded on video subject to approval from speakers, the video and presentation will be kept permanently on the Digital Energy Journal website for free download.
- Close support with our publication many of the talks presented at Digital Energy Journal events have comprehensive reports in the magazine.
- Events promoted heavily in our weekly e-mail newsletter, sent to 8,500 people, including all past delegates.

## INDICATIVE PRICES

Main event sponsor, £5000 Morning speaker slot, £3000 Afternoon speaker slot, £2000 Table top exhibition stand, £1500 Lanyard sponsorship, £1000 Lunch break sponsorship, £1500 Coffee break sponsorship, £1000.

Long term package deals also available (for example, to sponsor all the exploration events during 2013).

# **DIGITAL TECHNOLOGY EVENTS**



Jerry Hubbard, CEO of oil and gas standards organisation Energistics, speaking at a Digital Energy Journal forum in London. Energistics is a supporter of Digital Energy Journal forums.

These events are designed to help people learn more about how to make better use of the enormous data the industry has, and provide an opportunity for people with data technology to meet potential customers.

We have events about improving subsurface understanding, drilling, production management, supply chain management, safety and asset management.

To get a sense of our delegates, you can access complete delegate lists of who has registered for upcoming events, and who actually attended previous events, from each event's home page at www.digitalenergyjournal.com

Promotional opportunities include:

- Speaker slot (subject to sponsorship and approval from event chairman). Video and slides of your talk will be permanently available on our website (unless you prefer them not to be). You can post the video on your website as well.
- Main and supporting event sponsor (with company logo on event website, promotional e-mails, event program, holding slide)
- Exhibition stand (with company logo on event website, promotional e-mails, event program, holding slide)
- Lanyard sponsor

# We are planning the following Digital technology events:

**Improving supply chains decision making** Stavanger, 27 Feb 2013

**Finding petroleum with subsurface data** Aberdeen, 19 Mar 2013

**Improving facilities management** Aberdeen, 20 Mar 2013

**Doing more with subsurface data** Stavanger, 17 Apr 2013

**Doing more with production data** Stavanger, 18 Apr 2013 **Improving engineering computer design** Aberdeen, 22 May 2013

**Doing more with drilling data** Aberdeen, 23 May 2013

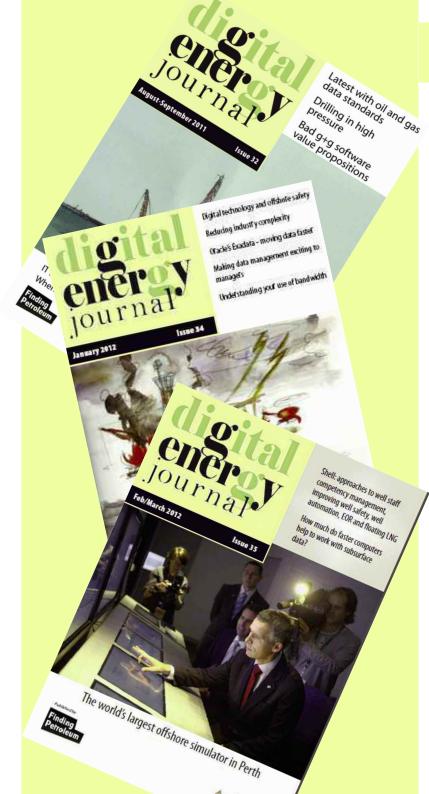
Improving IT / IM infrastructure decisions Aberdeen, 24 May 2013

**Doing more with drilling data** Stavanger, 17 Oct 2013

**Optimising the supply chain** Kuala Lumpur, 22 Oct 2013 **Doing more with drilling data** Kuala Lumpur, 23 Oct 2013

**Doing more with subsurface data** Kuala Lumpur, 24 Oct 2013

**Optimising the supply chain** Aberdeen, 03 Dec 2013



# DIGITAL ENERGY JOURNAL BI-MONTHLY PRINT AND ONLINE MAGAZINE

Founded in 2005, Digital Energy Journal keeps the world's oil and gas digital technology community up to date with the most useful developments in how digital technology is used to improve subsurface understanding, drilling, production, asset / supply chain management, and safety.

We have a bimonthly magazine distributed on print and pdf, a weekly e-mail newsletter, and a website news service.

For companies providing technology for this market, we believe that advertising in Digital Energy Journal can provide a much more efficient way of informing your target customers about what you have on offer, than trying to place sales telephone calls or taking an exhibition stand at a large trade show.

Print magazine advertising, in a relevant and well read magazine, continues to be an ideal way to reach target customers, because people typically read magazines in a receptive, engaged and unguarded frame of mind.

Digital Energy Journal has a print + online circulation of 8,000 globally (see sample list of readers below) and is distributed at all Finding Petroleum / Digital Energy Journal forums, and some relevant trade shows.

Companies with paid corporate subscription packages to Digital Energy Journal include ADCO, BG, Cairn Energy, Chevron, Dana Petroleum, ExxonMobil, Nexen, Petronas, Santos, Schlumberger, Shell, Total, Tullow and Woodside Energy Ltd.

See page 10 for a list of people who have requested to receive Digital Energy Journal print magazine in the past 3 years.

We also provide a free weekly e-mail newsletter sent to around 8,500 people who have asked to receive it, with the latest news about digital technology in the oil and gas industry, with banner advertising opportunities.

# **DIGITAL ENERGY JOURNAL EDITORIAL CALENDAR**

#### January 2013

- Rock physics
- Intelligent wells
- Drilling automation
- Accounting software
- Economic modelling
- Business intelligence
- Data management
- Satcoms in oil and gas

Ad copy deadline: Dec 10 2012 Publication date: Jan 04 2013

## February - March 2013

- Subsurface structural modelling
- Resevoir modelling
- Flow modelling
- Well planning
- Data archiving
- Electronic purchasing
- Integrated operations
- VSAT for oil and gas

Ad copy deadline: Jan 20 2013 Publication date: Feb 01 2013

#### April - May 2013

- SPE IE report
- Data integration in GnG
- Workflow software
- Real time platform monitoring
- Supercomputers in data processing
- Safety technology

• Information management

Ad copy deadline: Mar 15 2013 Publication date: Apr 01 2013

#### June - July 2013

- Data acquisition, data processing
- Reservoir management
- Workflow software
- Enterprise solutions
- E-logistics
- Business intelligence
- Information management
- IT security Ad copy deadline: May 15 2013 Publication date: Jun 01 2013

#### August - September 2013

- Subsurface monitoring
- Seismic data interpretation
- Risk modelling
- Data storage, disaster recovery
- Business intelligence
- Knowledge management
- Offshore communications
- Offshore Europe preview

## **Bonus distribution:**

Intelligent Energy, Dubai, 28-30 October 2013 Ad copy deadline: Aug 15 2013 Publication date: Sep 01 2013

#### **November - December 2013**

- 3D seismic technology
- Visualisation solutions
- Asset management
- Offshore automation
- Flow simulation
- Business intelligence
- Information management
- Satcoms

Ad copy deadline: Oct 15 2013 Publication date: Nov 01 2013

The current issue of Digital Energy Journal is distributed at all Digital Energy Journal / Finding Petroleum events . Additional distribution at offshore Europe, Intelligent Energy events.

Note: Topics for guidance only.

## **DIGITAL ENERGY JOURNAL SUBSCRIBERS INCLUDE:**

Abu Dhabi Company for Onshore Oil Operations (ADCO), Senior Systems Analyst, Abu Dhabi; Abu Dhabi Marine Operating Co., Senior Drilling Engineer (Planning), Abu Dhabi; ADCO, Senior Engineer (Data Management), Abu Dhabi; Aera Energy LLC, Information Quality Process Manager, Bakersfield; Al Thurya Gen Trdg & Cont.Co, VP-Business Development, Salmiya; Alta Mesa Services LP, Engineer, Houston; Anadarko Petroleum Corp., Geologist, The Woodlands; Aramco, Project Manager, Houston; Bangladesh Gas Fields Co. Ltd., Deputy Manager (3-D Seismic), Brahmanbaria; **BG Group**, Enterprise Architect, Surbiton; BHP Billiton, Manager Business Systems, Houston; BHP Billiton Petroleum Pty Ltd, Staff Petrophysicist, Perth; Blue Tip Energy, Assistant Controller, Houston; **BP**, reservoir engineer, Richmond; **BP**, Ops HSE and Eng Domain Expert FotF, Stavanger; BP, Subsurface Data Lead, Sunbury-on-Thames; BP, Field of the Future Engineer, London; BP, Wells Global Data Manager, Dorking; BP, Chief of Staff Chief Technology Office, Warrenville; **BP**, Standard Solutions Manager, Houston; **BP Exploration**, Drilling Specialist (Pore pressure and Wellbore stability), Sunbury on Thames; Bp Norge, DM Coordinator, Stavanger; Britannia Operator Limited, Inventory Controller, Aberdeen; British Gas, Geologist, Tunis; Brunei Shell Petroleum Sdn Bhd, EP Data Management, Seria; Cairn Energy, Principal Explorationist, Aberdeen; Cairn Energy India Limited, Data Mangement Engineer, GURGAON; Cairn India Ltd., Project Manager - Digital Oil Field, Gurgaon; Carigali Hess Operating Company, Head of PRISM (Production System & Management) Support, Kuala Lumpur; Centrica Energi, IT Coordinator, Stavanger; Centrica Energy, Head of IS - Upstream, Aberdeen; Chevron, data analyst, Houston; Chevron, Team Lead Application Support, San Ramon; Chevron Technology Ventures, Technology Transfer Coordinator, Houston; CNOOC Africa (UK) Ltd, Technical Manager, London; Compania Mexicana de Exploraciones SA de CV, Exploration Manager, Mexico City; ConocoPhillips, Data Services Manager, Aberdeen; Devon Energy, Lead Analyst, Oklahoma City; DONG Energy, Geophysicist, Hoersholm; Ecopetrol, Expert Upstream, Floridablanca Santander; ENI, Upstream Business Analyst, London; Eni Pakistan, Operations Geophysicist, Karachi; Enquest, Subsurface Document Co-Ordinator, Aberdeen; **ExxonMobil**, Geodetic Advisor, Leatherhead; **GDF SUEZ E&P Nederland**, Subsurface Data Coordinator, Zoetermeer; Ghana National Petroleum Corporation, Principal Accountant, Tema; Great Sahara Petroleum Operating Company Ltd., Geophysicist- Seismic Interpreter, Khartuom; Gulf Keystone Petroleum Ltd, Financial Controller, London; Hess Corporation, Vice President Global IS Infrastructure, Houston; Indian Oil Corporation Limited, Production Engineer, Bongaigaon; INPEX Corporation, Coordinator Technical Information Management Group, Tokyo; Kuwait Oil Company, Senior Engineer-Research & Tech., Ahmadi; Laredo Energy, VP-Information Systems, Houston; Luk Oil Overseas UK, Chief Geophysicist, Yateley; Maersk Oil, Senior Geophysicist, Aberdeen; Maersk Oil & Gas, CIO, Houston; MND a.s. Hodonin, Geoscientist Advisor, HODONIN; Newfield Exploration, Facilities (SCADA) Engineer, Tulsa;

Nexen Petroleum (UK) Ltd, Business Applications Team Lead, Aberdeen; Noble energy Inc., Sr. Business Systems Analyst, Denver; Norske Shell, Drilling Consultant, Manchester; Occidental of Abu Dhabi Ltd, Directional & Performance Drilling Specialist, Abu Dhabi; OGDCL, GM, Calgary; Oil & Natural Gas Corporation Ltd., Dy. General Manager(HSE), New Delhi; OMV Exploration&Production GmbH, Regions Coordinator&Special Advisor Information Security, Vienna; **ONGC**, chief geophysicist, New Delhi; **Oxy** Argentina, Reserves Analyst, Capital Federal; Pakistan Petroleum Limited, Computer Applications Engineer, Karachi; Pakistan State Oil, Senior Executive, Karachi; **PCSB**, Senior Manager, Kuala Lumpur; **PDVSA Petropiar**, Geologist Engineer, Barcelona; **PEMEX**, Manager, Mexico City; **Pertamina**, specialist data, Jakarta; PETOIL INC, commercial manager, Ankara; PETROAMAZONAS, Chief Reservoir Engineering, QUITO; Petrobea Ltd, Drilling Management, Aberdeen; Petrobras, senior geologist, Lima; Petrobras Energia S.A., Project Manager, Buenos Aires; Petroleos de Venezuela S. A., reservoir engineer, Anaco Anzoategui; Petronas, Senior Manager - E&P Data Management, Kuala Lumpur; Petronas Carigali, Staff Geophysicist - XD, Kuala Lumpur; PETROTRIN, Head Customer Services, Pointe a Pierre; PGNiG AS Norway, Senior Reservoir Engineer, Sandnes; Pioneer Natural Resources, Director Enterprise Integration, Irving; **Pluspetrol S.A.**, Applications Head, Buenos Aires; **prospectuini**, line manager assistant of recording field, ouezzane; **PT Pertamina EP**, Quality Management, Cirebon; Qatar Petroleum, Senior Petroleum Engineer, Doha; RasGas, DM Specialist, Doha; Reliance Industries Limited, senior manager, Navi Mumbai; Repsol, IT/G&G senior Consultant, Madrid; Rosetta Resources, Geoscience Advisor, Houston; Royal Dutch Shell, IT Benchmark, D.E. Selangor; Santos, IS Manager Subsurface, Adelaide; Sasol Petroleum International, Information Manager, Silverton; Saudi Aramco, Geophysicist/E&P Data Management Specialist, Dhahran; Shell, Senior Subsurface Data Consultant, The Hague; Shell, Principle IT Advisor Upstream, Houston; Shell Canada, Network Admin, Calgary; Shell Nigeria E&P, Subsurface Data Manager, Lagos; SIEP BV, Production IT Portfolio Manager (EPT-IT), Rijswijk; SONAREP, Chief of Non Operated Assets Department, POINTE-NOIRE; Sonor Energy Ltd, Chief of Exploration, Calgary; South oil company, computer (IT) Engineer, Basrah; Statoil, Senior Drilling Facility Engineer, Stavanger; Statoil ASA, Senior Geologist, Stavanger; Sudanese Petroleum Corpo, Snr Geophysicst, Khartoum; Sudapak Petroleum Operating Company LTD., Geophysicist, Khartoum; Talisman Energy, Subsurface Manager, Aberdeen; Talisman Malaysia Limited, Business Analyst, Kuala Lumpur; TAQA Bratani, Data Manager, Westhill; Tethys Petroleum, Geologist, London; total, IS Archtect, PAU CEDEX; Total E & P, Materials & Marine Logistics Co-ordinator, ABERDEEN; Transocean, Drilling Trainee, Pune; Tullow Oil plc, Chief Information Officer, London; Venture **Production plc**, Head of IMS, Aberdeen; **YPF**, IT Manager UNAO, Neuquen; ZADCO, Production Engineering Team Leader, Abu Dhabi

## **Preferred file** formats

Our preferred format is high resolution PDF, the files should be supplied to the correct ad size as **CMYK** with fonts embedded and all elements set to 300 dpi.

> E-mail **Email artwork to:** jeffery@d-e-j.com (if less than 15mb)

**FTP** site For transferring files bigger than 15mb, please contact Karl Jeffery at jeffery@d-e-j.com to obtain details of our **FTP** site

Tel: +44 (0)208 150 5292 Fax: +44 (0)207 504 3588

**Publisher: Karl Jeffery Digital Energy Journal Ltd** 2nd Floor, 8 Baltic Street East London EC1Y 0UP, UK Tel: +44 (0)208 150 5292 Fax: +44 (0)207 504 3588



# **DIGITAL ENERGY JOURNAL - ADVERTISING OPTIONS**

The magazine is A4 and full colour throughout.

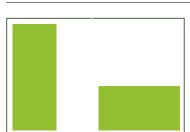
RATES

## DIMENSIONS

Doubl	e page sprea	d:
£6,500		

Height x width Bleed size 303 x 426mm Trim size 297 x 420mm 277 x 400mm Type area

Full page: Bleed size 303 x 216mm £3,500 **Outside Back/Inside Front Cover:** Trim size 297 x 210mm £4,995 Type area 277 x 190mm **Inside Back Cover:** £4,500



Half page: £2,000

Landscape: Type area **Portrait:** Type area

130 x 190mm 260 x 92mm

Quarter page: £1,500

Landscape: Type area

62 x 190mm

**Portrait:** Type area

130 x 92mm

# **ONLINE AND NEWSLETTER ADVERTISING**

digital

We carry advertising in our weekly e-mail newsletter (8,500 circulation), and website (12,000 visits / 24,000 page views per month).





## DIGITAL ENERGY JOURNAL WEEKLY E-MAIL NEWSLETTER

The Digital Energy Journal weekly e-mail newsletter is sent to around 8,500 people who have asked to receive it. We offer banner advertising opportunities in the newsletter.

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**Digital Energy Journal website with leaderboard** 

#### e-mail newsletter

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